



AT HOME ON ANY SEA™

# OUR TOP FIVE MOST ASKED QUESTIONS

*From construction to cost, we have your questions covered.*



# Top Questions Covered:

- How long have you been in business and who are the owners?
- Where are Kadey-Krogens built?
- How long does it take to build a semi-custom, Kadey-Krogen yacht?
- How much does a Kadey-Krogen yacht cost?
- Is a heavier boat a stronger boat?



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*How long have you been in  
business?*

*And who are the owners and  
managers of the company?*



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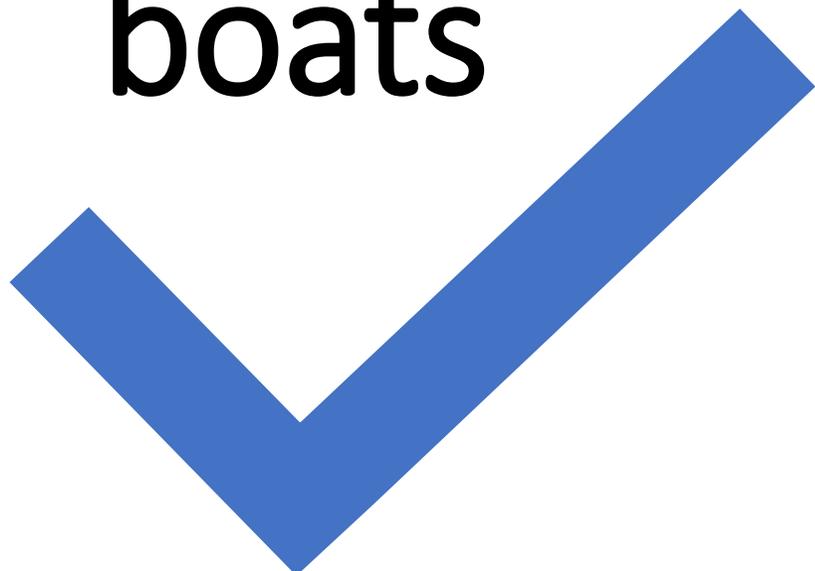
## Forty-one years!

To celebrate the milestone, in the summer of 2017, Kadey-Krogen Yachts held a huge 40<sup>th</sup> Anniversary Rendezvous in Newport, Rhode Island. It was an unforgettable party and our legendary work continues on.

There are three equity partners in Kadey-Krogen, each with specific day-to-day responsibilities vital to the success of the company. There are no silent partners and the company is not indebted to any bank or private equity firm.

Kadey-Krogen has never been a defendant in any litigation in its 40+ years of existence.

Most importantly, we are a *boat building company* as opposed to a company that builds boats.



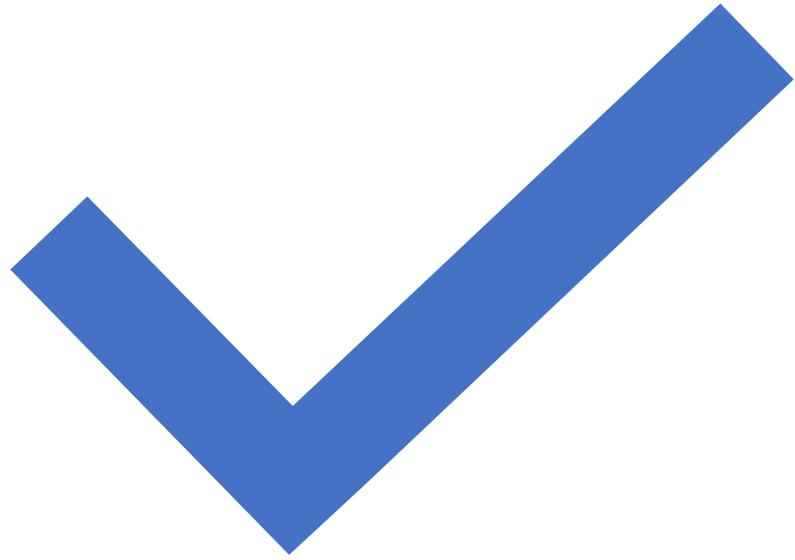
625+  
boats

*Where are Kadey-Krogens built?*



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For more than 25 years, Kadey-Krogen yachts have been built exclusively at Asia Harbor Yacht Builders, in Kaohsiung, Taiwan.

Asia Harbor is a multi-generational company. Mr. Lin founded the yard and oversaw the day-to-day operation for 20 years. Today, his son Jeff, who has a degree in naval architecture and worked every position in the yard while growing up, is now the general manager.

Asia Harbor has been “ISO 9001:2000 Certified” since 2004, and has been building CE Category A – Ocean yachts for quite some time now. Jeff has brought a new management style and introduced new methods of production, all to help make Asia Harbor Yacht Builders even more sophisticated, efficient and productive.

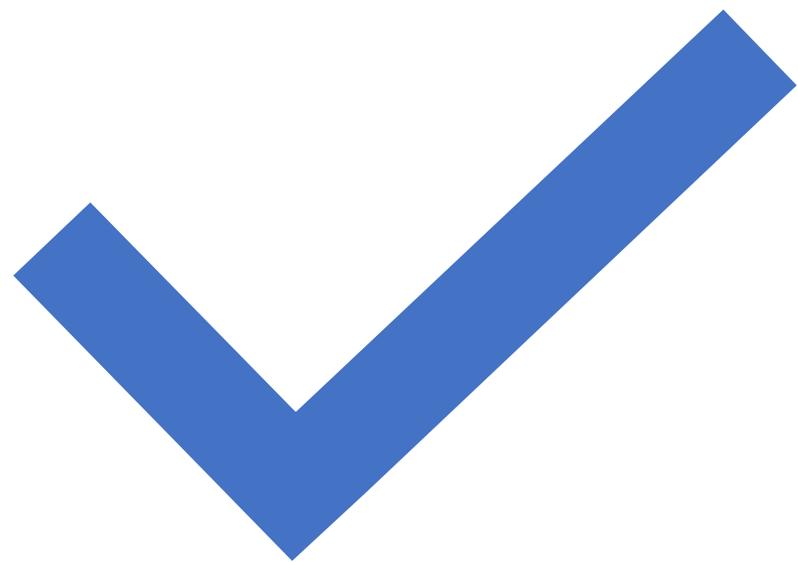
Each yacht leaves the yard with all mechanical and navigational systems installed, which minimizes commissioning time upon arrival. This means you have your fully-commissioned and tested yacht sooner than with other builders.

*How long does it take to build a semi-custom, Kadey-Krogen yacht?*



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**Building the semi-custom yacht of your dreams is not something you want rushed, right?**

Completion of construction of a yacht at the yard is based upon the time of contract, other yachts currently in production, and the degree of customization you request.

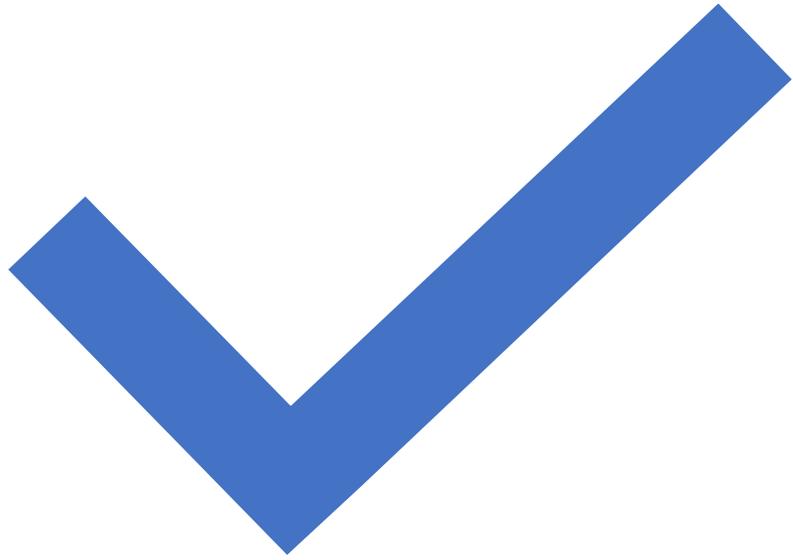
Since our master craftsmen do it all, and make every cabinet, door, drawer, cleat, handrail and tank, construction time can vary from 9 to 14 months.

*How much does a  
Kadey-Krogen yacht cost?*



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## Not as much as you think!

Consider this: The Kadey-Krogen of your dreams will hold her value like no other yacht for years to come. If a Brand X is \$800,000 and a similarly equipped Kadey-Krogen is \$1,200,000, then the Kadey-Krogen is 50 percent more, right? Wrong!

Typically, when you sell that Brand X after five years, it will sell for about \$600,000, so she will have cost you \$200,000. When you sell that Kadey-Krogen after five years, it will sell for about \$1,000,000, so she will have cost you the same \$200,000.

There is truth in the saying, “you get what you pay for”.

Every Kadey-Krogen yacht is a semi-custom masterpiece, built in a yard by experienced craftspeople dedicated to our designs, and with the latest technology, methods and materials, combined with the finest woodworking.

Our base prices are carefully calculated with premium equipment and appliances included as standard. Options and customizations, based upon an owner’s unique preferences and intended cruising plans, are accommodated.

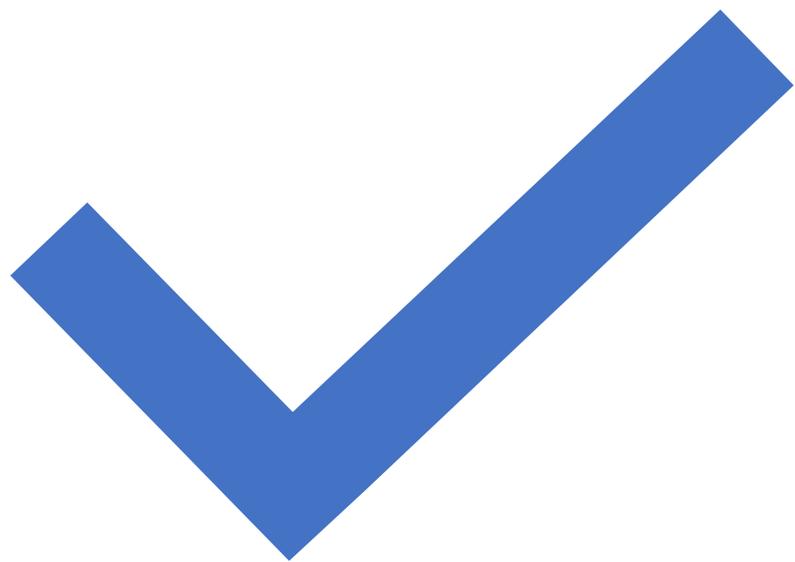
We’re not afraid to talk about our value! Base prices for new Kadey-Krogens begin at about one million dollars. By working with one of our dedicated Kadey-Krogen sales professionals, we begin to talk about your requirements, what we can design for you, and arrive at a cost. This is an exciting time!

Why are some boats so heavy?



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Very good question, why are some trawlers so heavy?

The implication is “the heavier the better”. Click [here](#) to read an article from Passagemaker Magazine that in simple terms explains why heavier does not mean stronger.

Read the article and let’s all agree that Krogen is not interested in winning a race to the bottom of the ocean.



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*Now, it's our turn to ask you a question.*

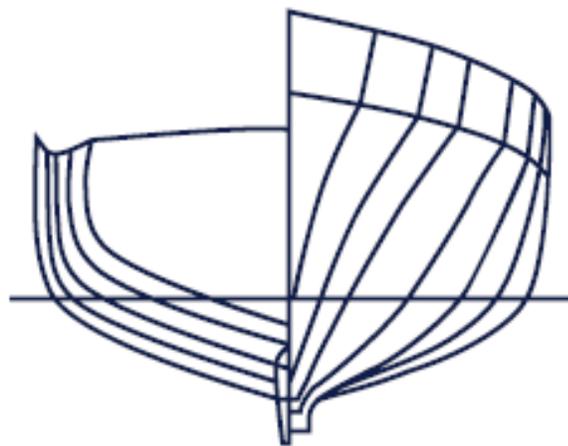
*How can we earn your business?*



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KADEY-  
KROGEN  
YACHTS



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